



**DR. MATTHIAS MALZER, DIPL.-KFM.**

RECHTSANWALT

GENERAL COUNSEL \* CORPORATE SECRETARY \* CONSULTANT \* DIRECTOR

SAAR-LOR-LUX

[www.dr-mm.eu](http://www.dr-mm.eu)

[www.ra-dr-malzer.eu](http://www.ra-dr-malzer.eu)

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# FROG-Consultancy

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# Context of FROG-Consultancy at “Dr. MM”...

FROG-Consultancy is only one of the services Dr. Matthias Malzer provides under the label „Dr. MM“...



# FROG-Consultancy stands for ...

## FROG Consultancy

### Financial Consultancy

- **Bringing together, creditors, investors, successors & entrepreneurs**
- **Receivables Management**
- **Commissaire aux Comptes**

### Real Estate related Consultancy

- **Property Management (incl. Management of related con-tracts)**
- **Arrangement of RE-service providers (RE-creditors, estimators, Brookers, ...)**

### Organizational Consultancy

- **Business plan and model**
- **Structural and Operational Organisation (Company Manual Management and process enhancement)**
- **Agency of PE-service providers (estimators, tax advisors, ...)**
- **Support in approval processes (licences, subsidies, ...)**

### Governance related Consultancy

- **Internal Governance advisory**
- **Fraud prevention**
- **Conflicts of Interest-Management**
- **Compliance & regulatory advisory**

# FROG-Consultancy: This is interesting for You, if...

## Location

...You are based in Luxembourg, the Saarland and Lorraine,

## Size

... You are small or small/medium-sized (2 -100 FTE<sup>1</sup> “on pay-roll”),

## Nature

... You manage sophisticated investments (RE, PE,...) or You run a company, which needs a non-trivial organisation,

## Need

... You need external support to organize or manage your company, structure or investment more stringent or to find a successor or creditor.

<sup>1</sup> FTE = Full-time-equivalent

# FROG-Consultancy: Terms of Engagement...

## **Nature** ...

- Services to be provided: as agreed between parties (Flexibility!)
- Service Provider: Dr. MM or partners as Luxembourgish “conseil économique”,

## **Time** ...

- Service delivery based on pre-agreed timelines, milestones and deliveries
- estimated „Time-budgets“, based on assumptions and parameters (subject to change),

## **Pay** ...

- € 175 – 230 per hour (budget solution) + applicable VAT and agreed (extra)-cost
- 50% payable at start, 50% after final delivery,

## **AoB** ...

- bi-weekly meetings, clear agenda, KISS-reporting (including: “where do we stand”)
- Budget overrun up to 20% included, otherwise Parties shall agree an addit. time budget (@ € 150 per hour).

**For more info and detail refer to my Consultancy Contract.**